

Business Question: How is your company perceived online?



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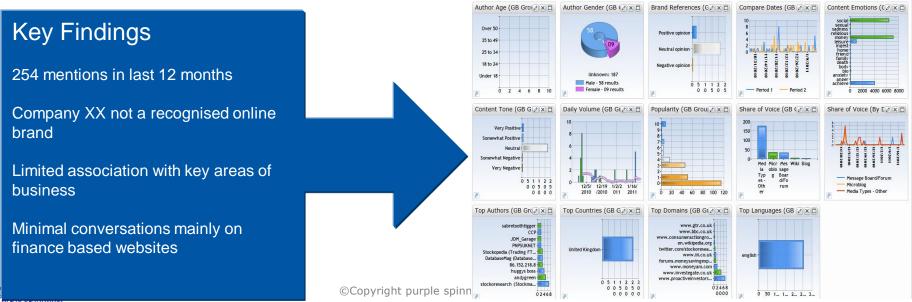
# Social Data Analysis using SM2 - Jan 2010 - Jan 2011



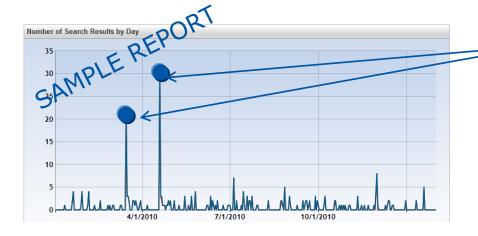
Initial Searches setup based on Company X and primary areas of business based on website information:

Service 1 Service 2 Service 3 Service 4

This search delivered "254" results.

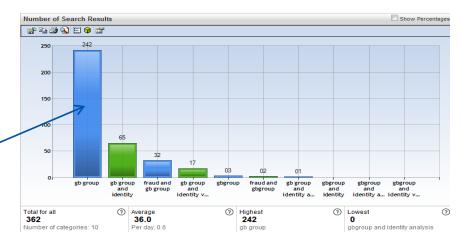


## General Analysis of Findings



Spikes around announcement of company financial results

Most conversations are on blogs and news sites.



Top Domains

www.travolution.co.uk

aslamediastock.com

02

www.bbc.co.uk

02

www.bbc.co.uk

02

www.bbc.co.uk

02

www.tritishhorseracing.com

102

www.thebusinessdesk.com

03

www.thebusinessdesk.com

07

www.moneyam.com

www.investegate.co.uk

www.proactiveinvestors.co.uk

70

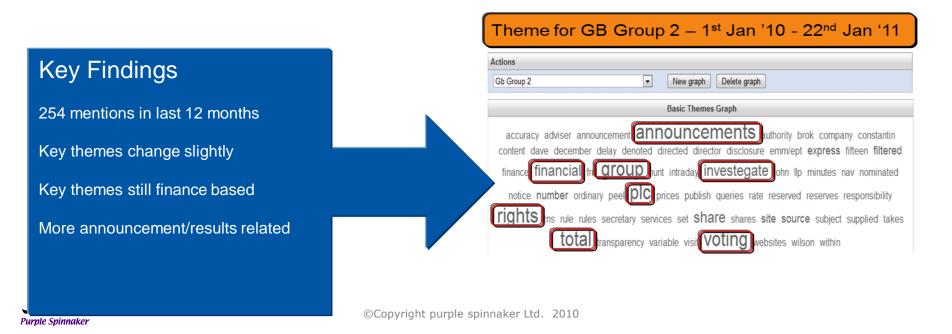
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Top domains discussing the company are financial or investor related.

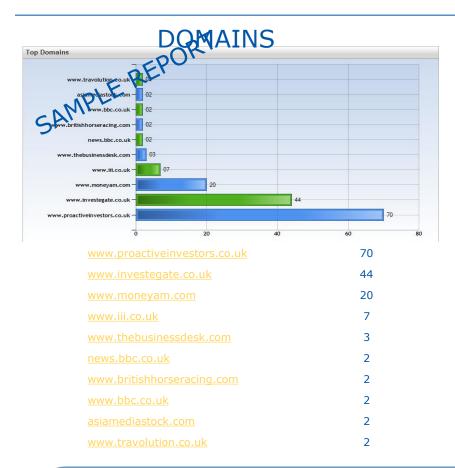
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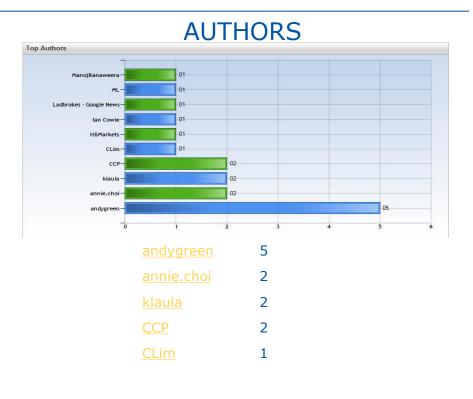
### Key Themes around the company – Annual Summaries





## Top GB Group Online Influencers





#### Observations for Company XX

DOMAINS: Some conversation about Company X on investment websites – mainly around results and financial announcements.

AUTHORS: Minimal conversation about Company X..

Not recognised online for key business services, more interest form investor community about business.

#### Conclusion

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- Company XXX is not recognised online for core areas of business or Services
- Online, digital or social marketing is not a significant part of Company's marketing strategy
- Company X have an opportunity to
  - measure their online presence today
  - incorporate digital/social marketing into their marketing strategy
  - develop their online presence
  - develop online brand awareness
  - develop online reputation in core areas of business/services
  - Measure their online presence in 6 and 12 months to see the impact on these areas as a result of online activity.
- Without action little or no change will take place, however there is interest in one of their key services, but there is no clear company associated with that service online – there is an opportunity to develop an online campaign to link the 2 and measure that impact too.



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